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| **Use Case ID:** | D001 | | | |
| **Use Case Name:** | Deal | | | |
| **Constituent(?):** | İdil Küçükkaya | | **Son Güncelleyen:** |  |
| **Oluşturulduğu Tarih:** | 31.05.18 | | **Son Güncellenme Tarihi:** |  |
| **Primary Actor:**  **Stake Holders and Interests:** | | Salesman(The User) | | |
| **Description:** | | In this case, Salesman creates a deal. | | |
| **Preconditions:** | | 1. Salesman has authority which defined at use case scenario. 2. Salesman kullanıcısı sistemde aktif olarak işaretlenmiş olmalıdır (?) 3. The user must be logged in to the system. 4. The user must be logged in Home Page. 5. The user must be clicked Create Deal button. | | |
| **Postcondition:** | | * Customer name registered to the system. * Vehicle is registered to the system. * Trade in details registered to the system. * Buy back/trade back details registered to the system. * R&M contract is registered to the system. * Warranty details registered to the system. * Order in Take Agreement is registered to the system. | | |
| **Main Success Scenario:** | | 1. The user enters the customer name to textbox. 2. The user selects the vehicle to drop down list. 3. If the vehicle is not in stock, the user clicks Order Vehicle button. (3.1.a) 4. If the customer wants to trade in, the user clicks the trade in option. 5. The system opens a trade in menu. 6. The user enters the trade in details. (6.1.a) 7. The user clicks submit button. 8. The system sends a notification for trade in details approval to Top Used. 9. The system waits 24 hours to Top Used approval. (9.1.a, 9.a) 10. The user continues next step. 11. If the customer wants to trade back the user clicks trade back option. 12. The system opens trade back screen. 13. The user does the necessary operations, which is defined Trade Back Use Case. (13.1.a) 14. The system sends a notification to Head of Sales for approval. (14.1.a) 15. The user sees the approved packs and rejected. 16. The user selects packs for quotation to combo box. 17. The user attaches the approved packs to quotation. (17.a) 18. If the customer wants to buy back, the user clicks buy back option. (18.a) 19. The system opens buy back screen. 20. The user does the necessary operations, which is defined Buy Back Use Case. (20.1.a) 21. The system sends a notification to Head of Sales for approval. (21.1.a) 22. The user sees the approved packs and rejected. 23. The user enters strategic residual value for buy back to textbox. (not must) 24. The user selects packs for quotation to combo box. 25. The user attaches the approved packs to quotation. (17.a) 26. The user uploads R&M Contract to the system. (26.1.a) 27. The user selects the warranty which is previously identified. (27.1.a, 27.a) 28. The system shows warranty price on the screen. 29. The user may enter strategic price to textbox 30. The user selects extras for vehicle(accessories) which is previously identified. (30.1.a, 30.a) 31. The system shows the sale price on the screen. 32. The user enters strategic sale price to textbox. 33. The user clicks submit button. 34. The system evaluates the total cost. 35. The user enters a deal price to textbox. 36. The system checks the deal price if price is limitation of salesman. (36.a) 37. The user may give a quotation and proforma to customer. (37.a) 38. If the customer accepts, the user continues the next step. (38.a) 39. The user may give a proforma to customer. (not must) 40. If the conditions are change the user gives proforma to customer again. (The system records all the history of proforma. Only the latest quotation and proforma will be valid.) (40.a) 41. The user clicks finance details option. 42. The system opens Finance Details Screen. 43. The user selects payment method to drop down list. (Customer Direct Payment/ Financed? kesin değil) 44. BU KISIM DAHA SONRA BELİRTİLECEKTİR. 45. The system creates OTP document. 46. The user prints out the OTP document 47. BU KISIM DAHA SONRA BELİRTİLECEKTİR. | | |
| **Extensions and Alternate Flows:** | | 9.a. If Top Used rejects the trade in offer the deal conditions restructured, 4. Step is repeated.  18.a. If the customer chose trade back, the system does not allow buy back.  17.a. If the customer wants to offer one more time with the same options to Head of Sales, for trade back; 14. Step is repeated, for buy back; 21. Step is repeated.  23.a. If the user does accept offers, the user sends a notification to Head of Sales, conditions are restructured and 22. Step is repeated.  27.a. If the user selects buy back option, the system automatically defines the extended warranty and repairs maintenance pack.  30.a. If extras are not in stock, the user clicks order extras button, the system opens Order Extras Screen. (28.a.1)  36.a. If the price is not limitation of Salesman, the system sends notification to (?).  40.a. When the user clicks the print button (for proforma) the system opens the vehicle list, which the customer selected 2. Step. (37.a.1)  40.a.1. The user selects to drop down list which the vehicles have proforma to print out.  38.a. If the user does not accept the quotation, the user sends a notification, conditions are restructured and 24. Step is repeated. | | |
| **Bağlı olduğu UC ler** | | 3.1.a. Order Vehicle Use Case  6.1.a. Trade in Use Case  9.1.a. Top Used Approval Use Case.  13.1.a. Trade Back Use Case  14.1.a. Head of Sales Trade Back Approval Use Case  20.1.a. Buy Back Use Case  21.1.a. Head of Sales Buy Back Approval Use Cases  26.1.a. R&M Contract  27.1.a. Warranty Identification Use Case  28.1.a. Accessories Management Use Case  36.a.1. Order Extras Use Case  39.1.a. Order in Take Agreement | | |